

## **GRAIN TRANSPORTATION REPORT**

Agricultural Marketing Service
United States Department of Agriculture



JUNE 11, 2002

# USDA RELEASES GRAIN TRANSPORTATION OUTLOOK

The Grain Transportation Prospects (Prospects) responds to ideas and concerns stemming from the first National Agricultural Transportation Summit held in Kansas City, MO, in July 1998. At that event, the United States Department of Agriculture identified the need of constituents for reliable data and information on the current situation in the grain and transportation industries. Prospects focuses on the following grains: corn, sorghum, barley, oats, wheat, rye, and soybeans. It also focuses on grain prices/rates, stocks and storage capacity, and related transportation issues for ocean freight, barge, rail, and motor carriers.

The transportation prospect for June 2002 is that the downward trend in ocean freight rates is drawing to a close. As of mid-May, the Panamax freight market is signaling a recovery in ocean transportation rates and that the market is rebounding. Furthermore, ocean freight rates from the Pacific Northwest to Japan fluctuated by almost 30 percent between April 2001 and April 2002. The fluctuation was nearly half for the U.S. Gulf to Japan route.

Barge shippers indicate that relatively low freight rates and an early opening of the upper Mississippi River have created favorable conditions for continuous barge shipments of grain. For almost all of March and April, weekly volumes of barge shipments were above average and significantly higher, compared to the same time last year. St. Louis, MO, to New Orleans, LA, route rates for the first quarter of 2002 averaged 126 percent of tariff, slightly below the 5-year average.

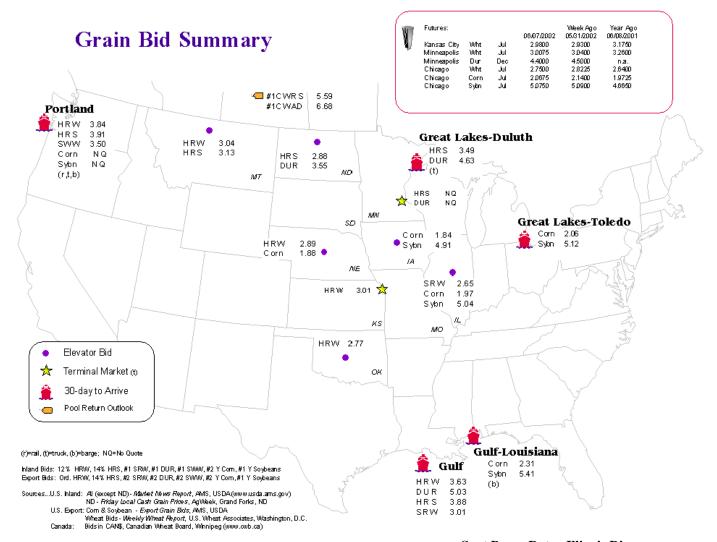
In the rail industry, demand for rail transportation

remains weak for both grain and commodities that compete for use of the rail system. U.S. Class I railroads, therefore, expect adequate rail capacity for grain until fall harvest. In addition, numerous covered hopper railcars are in storage as a result of increased railcar production during past merger-related rail service disruption and more recent decreases in railcar cycle times.

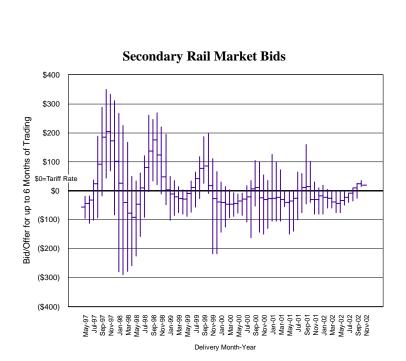
In the grain industry, the acres intended for wheat, corn, and soybeans are approximately 211 million acres, 79 million of which are intended for corn. A 12-million bushel increase in the beginning stocks, projected at 260 million bushels, is not enough to offset the 41-million bushel decrease in soybean production, projected at 2.85 billion bushels for 2002/03. With the spring wheat (excluding durum) planting intentions for 2002/03 at 15.1 million acres, intended acreage is up 8 percent in the Western Corn Belt but down in the Northern Plains by 5 percent. For total grain and soybeans, although intended plantings are projected down again this year at 15.2 billion bushels, 4 percent lower than last year, production is projected up by 3 percent.

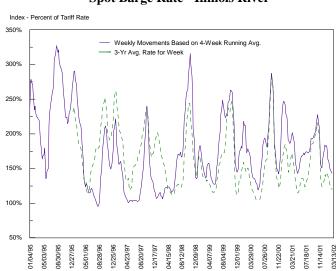
If crops are large this year, the demand for transportation will increase as older grain and soybeans are moved out of storage to make room for the new crop. This information, included in the report *Grain Transportation Prospects*, is available on the Internet at <a href="www.ams.usda.gov/tmd/mta/index.htm">www.ams.usda.gov/tmd/mta/index.htm</a>. For more information, contact Karla Martin, telephone 202-690-1303, or e-mail <a href="karla.Martin@usda.gov">Karla.Martin@usda.gov</a>. The next issue of *Grain Transportation Prospects* will be published in September.

Report is prepared by Sigal Nissan, Economist, Transportation & Marketing, Agricultural Marketing Service, USDA (202) 690-1304. Report design by Kimberly Vachal, Upper Great Plains Transportation Institute, North Dakota State University. This report can be found on the Internet at www.ams.usda.gov/tmd/grain.htm. E-mail comments to Sigal.Nissan@usda.gov



#### **Spot Barge Rate - Illinois River**





Pool=Guaranteed Pool

Rail Car 'Auction' Of	ferings				
Delivery for:	Jul-	02	Aug-02		
	Offered	% Sold	Offered	% Sold	
BNSF-COT	12,966	3%	12,966	17%	
UP-GCAS	5,400	8%	5,400	0%	
Source: Transportation & Ma	rketing /AMS/USDA; v	www.bnsf.com; www	.uprr.com		

Secondary I				
Average Premiu	m/Discount to		y Period	
	Jun-02	Jul-02	Aug-02	Sep-02
BNSF-GF	\$2	\$(3)	\$7	\$25
UP-Pool	<b>\$</b> (5)	\$(10)	\$7	\$23

Source: T&M/AMS/USDA. Data from Atwood/ConAgra., Harvest States Co-op, James B. Joiner Co., Tradewest Brokerage Co.; GF=Guaranteed Freight, GEEP=Guaranteed Eqpt. Exchange,

note... bids listed are market INDICATORS only & are NOT guaranteed prices, missing value=No Bid Quoted

Railroad Car 'Auction Average Premium/Discount		st Auction	
Delivery for:	Jul-02	Aug-02	Sep-02
COT/N. Grain	no bid	no bid	\$0
COT/S. Grain	no bid	no bid	\$0
GCAS/Region 2	no bid	no offer	no offer
GCAS/Region 4	no bid	no offer	no offer

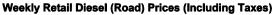
(COT=Certificate of Transportation; GCAS=Grain Car Allocation System)

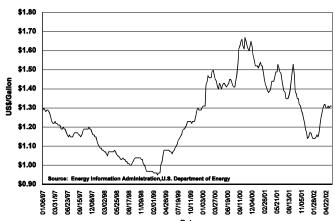
# Southbound Barge Freight Nominal/Cash Basis Values Index=Percent of Tariff, Based on 1976 Tariff Benchmark Rate

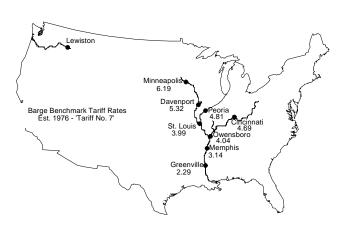
Week		Contract	Ra	te
ended	River/Region	Period	Futures	Cash
06/10/02	St. Louis	Jun	0	105
		Aug	0	148
		Oct	0	205
		Dec	0	135
		Feb	0	
	Illinois River	Jun	0	133
		Aug	0	160
		Oct	0	213
		Dec	0	163
		Feb	0	

Southbound Barg	e Freight Sp	ot Rates		
	6/5/02	5/29/02	Jul '02	Sep '02
Twin Cities	170	164	183	235
Mid-Mississippi	140	139	155	171
Illinois River	131	131	122	198
St. Louis	95	99	117	189
Lower Ohio	102	101	129	157
Cairo-Memphis	94	99	113	177
Source: Transportation on any and quote;	& Marketing /AN	MS/USDA		

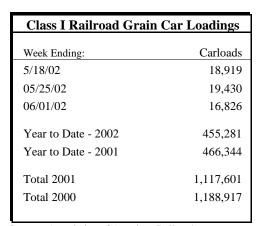
Source: St. Louis Merchants Exchange



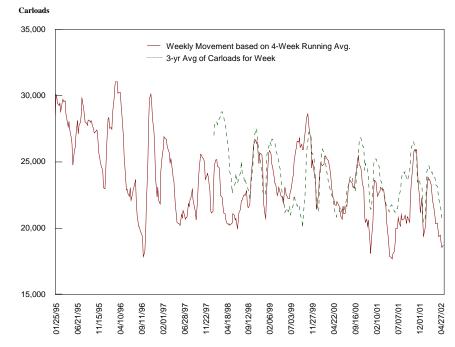




#### **Grain Car Loadings for Class I Railroads**



Source: Association of American Railroads



#### Class I Rail Carrier Grain Car Bulletin

Grain Carloads Originated					J. William	FILA	
	E	East		West			anada
	CSXT	NS	BNSF	KCS	UP	CN	CP
06/01/02	1806	2,849	6,163	419	5,589	4,450	3,641
This Week Last Year	2,651	3,076	5,786	446	5,640	5,529	3,589
2002 YTD	62,646	69,480	160,379	12,782	145,839	90,880	79,431
2001 YTD	68,109	68,389	175,755	9,934	144,157	106,957	98,144
2001 Total	151,864	163,018	428,603	26,330	347,156	254,982	232,461
2000 Total	147,708	153,905	425,849	26,515	364,785	160,749	239,670

Source: Association of American Railroads

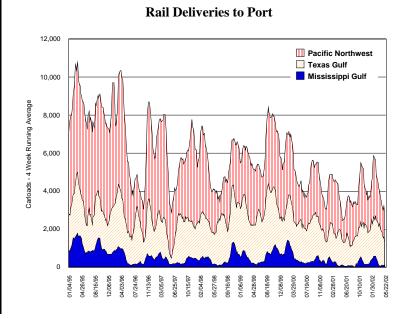
#### **Tariff Rail Rates for Unit Train Shipments**

Date	Tariff				Rate	Rate Per	Rate/Per
Effective	Item	Commodity	Origin	Destination	Per Car	MT	Bushel*
06/03/02	45560	Wheat	Minneapolis, MN	Houston, TX	\$2,050	\$22.60	\$0.62
06/03/02	43521	Wheat	Minneapolis, MN	Portland, OR	\$3,877	\$42.74	\$1.16
06/03/02	46540	Wheat	Kansas City, MO	Houston, TX	\$1,650	\$18.19	\$0.50
06/03/02	43586	Wheat	Kansas City, MO	Portland, OR	\$4,347	\$47.92	\$1.30
06/03/02	43581	Wheat	Omaha, NE	Portland, OR	\$4,005	\$44.15	\$1.20
06/03/02	31040	Corn	Minneapolis, MN	Portland, OR	NA	\$0.00	\$0.00
06/03/02	31035	Corn	Kansas City, MO	Portland, OR	\$2,700	\$29.76	\$0.76
06/03/02	31040	Corn	Omaha, NE	Portland, OR	NA	\$0.00	\$0.00
06/03/02	61180	Soybean	Minneapolis, MN	Portland, OR	NA	\$0.00	\$0.00
06/03/02	61180	Soybean	Omaha, NE	Portland, OR	NA	\$0.00	\$0.00
05/01/98	61180	Soybean	Omaha, NE	Portland, OR	\$2,780	\$25.23	\$0.83

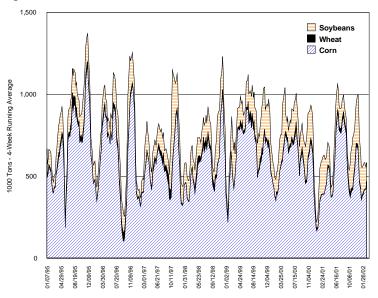
Source: www.bnsf.com

Approximate load per car = 100 tons: Corn 56 lbs/bu, Wheat & Soybeans 60 lbs/bu

Rail Delive Carloads	eries to Por	t		
	Mississippi Gulf	Texas Gulf	Pacific Northwest	Atlantic & East Gulf
Week Ending:				
04/24/02	252*	1,955	1,876	31
05/01/02	41*	1,513	1,276	557
05/08/02	45*	1,462	1,639	313
05/15/02	173*	1,227	1,903	316
05/22/02	152*	1,384	1,709	138
05/29/02	103*	1,452	1,742	406
YTD 2002	5,630*	38,849	43,894	10,685
YTD 2001	4,964	32,920	47,171	13,392
Total 2001	10,022	81,804	111,376	26,604
Total 2000	25,767	104,473	128,414	14,816
Source: Transpo	ortation & Mark	eting/AMS/	/USDA	



### Barge Movements - Locks 27



Barge Grain Movel for week ending 6/1/02	ments			
	Corn	<b>Wht</b> 1,00	Sybn 0 Tons	Total
Mississippi River				
Rock Island, IL (L15)	322	5	72	399
Winfield, MO (L25)	422	13	147	583
Alton, IL (L26)	728	14	100	844
Granite City, IL (L27)	807	22	203	1,032
Illinois River (L8)	332	2	47	380
Ohio (L52)	27	0	10	43
Arkansas (L1)	0	37	3	39
2002 YTD	14,239	942	4,495	20,446
2001 YTD	10,811	780	4,117	16,613
Total 2001	31,878	2,679	10,616	47,091
Total 2000	33,482	2,518	10,327	48,247

Miss YTD: Calendar year totals include Miss/27, Ohio/52 and Ark/1. Source: U.S. Army Corp of Engineers; L15 & L25 closed for winter.

<sup>(\*)</sup> Incomplete Data

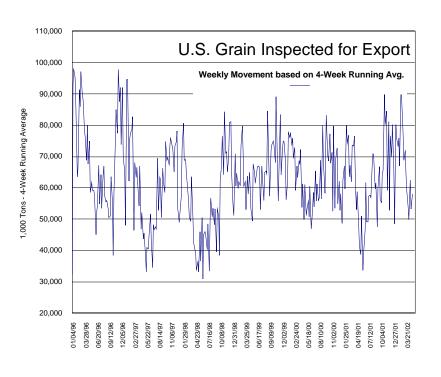
<sup>(\*\*)</sup> Identical figures are correct

U.S. Export Balances (1,000 Metric Tons)

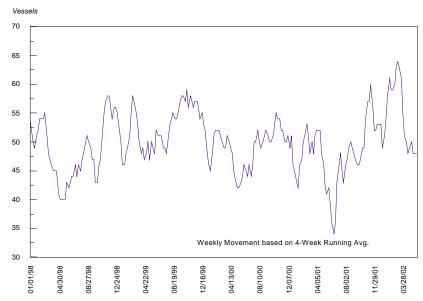
				Wheat			Corn	Soybean	Total
	HRW	SRW	HRS	SWW	DUR	All			
Unshipped Exports-Crop Year									
05/30/02	1,240	556	860	476	78	3,210	6,704	3,338	13,252
This Week Year Ago	354	140	364	138	144	1,140	6,653	1,947	9,740
Cumulative Exports-Crop Year									
01/02 YTD	8,704	5,485	5,554	3,127	1,133	24,003	34,825	25,633	84,461
00/01 YTD	9,314	4,445	5,775	5,156	1,130	25,819	33,688	17,713	77,220
99/00 Total	9,858	4,710	6,305	5,413	1,232	27,518	37,220	24,516	89,254
98/99 Total	7,387	3,645	7,864	6,105	963	25,965	44,476	24,501	94,942

Source: Foreign Agricultural Service YTD-Year-to-Date (www.fas.usda.gov) Crop Year: Wheat=5/31-6/01, Corn & Soybeans=9/01-8/31

Select U.S. Por	t Regions -	Grain	Inspection	s for Expo	r <b>t</b> - 1,000	) Metric Ton	ıs			
		Pacific Region			/lississippi	i Gulf	,	Texas Gulf		
	Wheat	Corn	Soybean	Wheat	Corn	Soybean	Wheat	Corn	Soybean	
06/06/02	171	58	39	58	626	218	184	0	0	
2002 YTD	3,440	1,896	1,162	2,416	15,711	8,273	2,502	116	787	
2001 YTD	4,290	1,839	1,195	2,238	13,032	7,650	2,281	164	780	
% of Last Year	35%	32%	68%	36%	45%	46%	36%	25%	78%	
2000 Total	9,946	6,006	1,710	6,776	35,231	17,953	6,927	470	1,008	
Source: Federal Grain Ins	spection Service	YTD-Yea	r-to-Date							



<u>Wheat</u> 5,321 1,078	<u>Durum</u> 342	Barley 465
	342	465
	342	465
1.078		
,		
1,114	361	337
520	266	104
2,221	1,897	0
0,254	2,866	929
0,853	2,826	1,686
94%	101%	55%
	2,221 0,254 0,853 94%	2,221 1,897 0,254 2,866 0,853 2,826

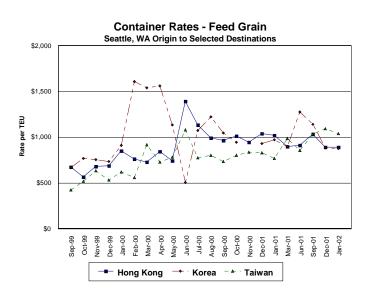


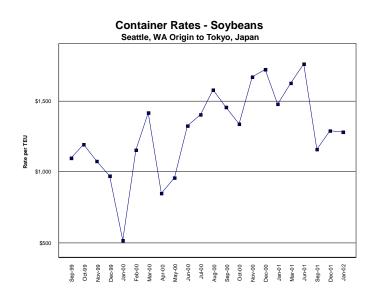
Gulf Region Vessels Loaded - Past 7 Days-

	Gulf			Pacific Northwest		Vancouver, B.C.		
	<u>In Port</u>	Loaded <u>7-Days</u>	Due Next 10-Days	<u>In Port</u>	Loaded Due Next 7-Days 10-Days	<u>In Port</u>	Loaded <u>7-Days</u>	Due Nex 10-Days
05/30/02	36	43	52	9		12	5	2
06/05/02	38	38	60	9		6	7	2
2001 Range	(1365)	(2864)	(4681)	(118)		(420)	(314)	(07)
2000 Range	(2350)	(3457)	(4783)	(415)		(420)	(519)	(09)
2001 Avg	36	48	63			12	8	3
2000 Avg	36	49	65			11	9	3
1999 Avg	32	52	65			10	9	3

#### **Container Ocean Freight Rates**

Monthly Weighted Averages Based on Shipping Line Monthly Mkt. Share

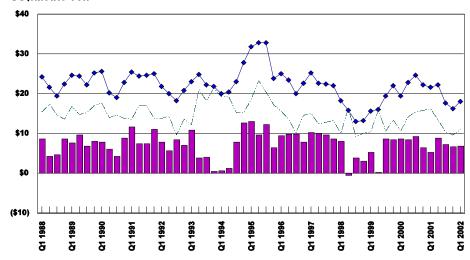




Rate - Gulf to Japan
Rate - PNW to Japan

Spread - Gulf vs. PNW to Japan

#### **US\$/Metric Ton**



Quarterly Ocean Freight Rates

	2002 1st Qtr	2001 1st Qtr	% Change		2002 1st Qtr	2001 1st Qtr	% Change
Gulf to				Pacific NW to			
Japan	\$18.10	\$21.70	-16%	Japan	\$11.13	\$16.36	-31%
Mexico	\$31.49		-				
Venezuela		\$13.53	-				
N. Europe	\$10.67	\$15.19	-29%	Argentina to			
N. Africa	\$17.58	\$26.25	-33%	Med. Sea	\$17.85	\$22.14	-19%
Med. Sea	\$10.97	\$14.81	-25%	N. Europe	\$13.48	\$16.47	-18%
Black Sea	\$49.12		-	Japan	\$25.59	\$30.51	-16%

Ocean Freight Rates (Select Locations) - week ending 6/8/02									
Export Region	Import Region	Grain	Month	Volume Loaded (Tons)	Freight Rate (\$Ton)				
Gulf	Egypt	Heavy Grain	Jun 10/20	55,000	\$11.50				
Gulf	Egypt	Heavy Grain	Jun 21/25	55,000	\$10.75				
Gulf	Mozambique	Grains Bagged	Jul 20/25	8,690	\$117.60				
Gulf	India	Grains Bagged	Jul 20/30	3,620	\$25.00				
Gulf	India	Grains Bagged	Jun 20/Jul 10	4,690	\$258.00				
Gulf	Japan	Heavy Grain	Jun 25/Jul 5	54,000	\$19.25				
N. Pacific	Taiwan	Grains	Jul 1/10	56,000	\$10.25				
N. Pacific	Taiwan	Heavy Grain	Jun 15/20	56,000	\$10.50				
River Plate	Spain	Grains	Jun 5/10	25,000	\$18.50				
River Plate	Ireland	Grains	Jun 10/20	30,000	\$20.00				
Source: Maritime Research Inc.; rates shown are for metric ton (2,204.62 lbs.=one metric ton), F.O.B., except where otherwise indicated; op=option									